

# FALL 2022

VIRTUAL CONFERENCE



California Community Colleges  
**REAL ESTATE EDUCATION CENTER**

**OCTOBER 20-21, 2022**



# WELCOME

Emily Maynard, M.A. - CCCREEC Project Manager

Welcome to the Fall 2022 CCCREEC conference!

I'm glad that you are joining us for updates on California real estate and appraisal practices, and faculty professional development. I hope that this event will give you the knowledge and support to continue preparing students for successful real estate and appraisal careers in California.

CCCREEC supports the California Community Colleges Chancellor's Vision for Success goals of increasing certificates and transfer rates, improving employment opportunities, and reducing achievement gaps among traditionally underrepresented student groups. Our presentations should support you in your efforts to improve your students lives and and make the California Community Colleges the best option for real estate education.

This is my 11th CCCREEC conference, and that means many of you are in higher double digits of investment in CCCREEC activities through the years! Whether this is your first conference or fiftieth, I'm glad you're here.

If you need anything to improve your conference experience, please let me know. As always, I welcome your feedback via email at: [hello@cccreec.org](mailto:hello@cccreec.org).

# SCHEDULE

## **Thursday, October 20 - Faculty Pre-Conference**

**12pm - 1pm** - Faculty Pre-conference Virtual Networking

**1pm - 1:30pm** - DRE Education & Licensing Updates - *Jeff Oboyski*

**1:30pm - 2:00pm** - DRE Real Estate Education Updates - *Patrick Dunne-Phillips*

**2:00pm - 2:30pm** - BRE Updates & Regulations (AB 948) - *Angela Jemmott*

**2:30pm - 4pm** - Increasing Motivation with Humanized Online Teaching - *Michelle Pacansky-Brock, Ed.D.*

## **Friday, October 21 - General Conference**

**8am - 9am** - General Conference Virtual Lobby Networking

**9am - 9:15am** - CCCREEC Welcome & Updates - *Emily Maynard, M.A.*

**9:15am - 10am** - Minimizing Risks in Real Estate Transactions - *Lois Kadosh, M.A.*

**10am - 11am** - California Housing Policy Initiatives - *Dori Ganetsos, M.C.P.*

**11am - 12pm** - Economic Report & Forecast - *Jon Haveman, Ph.D.*

**12pm - 1pm** - Meal Break & Virtual Lobby Networking

**1pm - 2pm** - Reassessing Equity: Equipping Professionals for Equitable Appraisals - *Junia Howell, Ph.D.*

**2pm - 3pm** - Real Estate Legal Update - *Neil Kalin, Esq.*

**3pm - 3:30pm** - Post-conference Discussion & Virtual Networking

# SPEAKERS

## **Jeff Oboyski**

Jeff Oboyski is the Assistant Commissioner of Licensing at the California Department of Real Estate. Jeff has been with the DRE since 2005, as a Deputy Commissioner in the Los Angeles District Office, where he investigated a wide range of real estate complaints, many of those involving institutional lender fraud, foreclosure preventions scams, and unlicensed activity. Oboyski previously served as Senior Deputy Commissioner in the Department's Legislative and Public Information section where he analyzed legislative bills, including a number which gave DRE more enforcement tools to combat mortgage fraud and other real estate misconduct.

Email: [jeff.oboyski@dre.ca.gov](mailto:jeff.oboyski@dre.ca.gov)

## **Patrick Dunne-Phillips**

Patrick Dunne-Phillips is the manager of the Exam Administration and Development Unit and the Education and Research Unit at the California Department of Real Estate. Patrick joined the DRE in 2017 and has worked in various areas of the licensing program. Email: [education@dre.ca.gov](mailto:education@dre.ca.gov)

## **Angela Jemmott**

Angela Jemmott was appointed Bureau Chief of BREa in 2022. She is the first woman and the first Black person to hold this position in the state of California. Angela previously served as the Executive Director of the California Commission on Disability Access. She participated on various state government committees associated to her work at the commission such as with the Building Standard Commission and the Division of the State Architect. Alongside her executive management experience with the State, she commands over 20 years of business expertise from her various leadership positions within the private and educational entities. Her exceptional leadership was honored in 2021 by Senator Brian Jones during Women's History Month and this year within a Resolution by legislators in both houses. Email: [angela.jemmott@brea.ca.gov](mailto:angela.jemmott@brea.ca.gov)

# SPEAKERS

## **Michelle Pacansky-Brock, Ed.D**

Michelle Pacansky-Brock, Ed.D., is an online faculty developer and thought leader in higher education. Her work helps faculty and instructional designers across the nation to craft relevant, humanized online learning experiences that support the diverse needs of college students. In her current role as Faculty Mentor for the California Community Colleges CVC-OEI/@ONE, she coordinates professional development across the state. She is also leading an intersegmental California Learning Lab grant project with Foothill-DeAnza Community College District that is examining the impact of humanized online instruction on diverse students in undergraduate online STEM courses in California. Michelle is also a keynote speaker and author of Best Practices for Teaching with Emerging Technologies.

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## **Lois Kadosh, M.A.**

Lois Kadosh, MA, taps into her experience as an expert witness/litigation consultant, real estate broker and educator to bring you a presentation that will help keep you and your students out of the cross-hairs of litigation. Lois has qualified as an expert witness in San Francisco, Alameda and Sonoma Superior courts as well as having been deposed more than 100 times. As a consultant, her expertise lies in ascertaining the standard of care, agency relationships and fiduciary duty, due diligence and disclosure. She served as the 2000 & 2005 President of the Berkeley Association of REALTORS®. Presently, Lois joins other independent local brokers via ZOOM for weekly discussions regarding the market, trends and challenges. A part-time community college instructor for many years, she has taught a variety of real estate courses, including Real Estate Practice. Additionally, Lois has written and presented numerous Continuing Education courses at various community colleges and REALTOR® Associations. Her emphasis has always been on ethics and risk management. In 2001 she was the recipient of the California Real Estate Educators' Association Norm Woest Award for Most Outstanding California Real Estate Instructor.

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# SPEAKERS

## **Dori Ganetsos, M.C.P.**

Dori Ganetsos is a Senior Specialist at the California Department of Housing & Community Development's Housing Policy Development Division. In this role, she serves as the Advisor to the Division's Deputy Director and ensures the successful execution of the Division's highest-profile policy, program, and communications efforts. Dori has over six years of housing policy and planning experience in the public, private, and nonprofit sectors. Her goal is to contribute to a California where everyone has a safe, stable, and affordable home in a vibrant community. Dori holds a Master of City Planning and a Certificate in Real Estate Development from UC Berkeley, and a B.S. in Urban and Regional Studies with a Business Minor from Cornell University.

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## **Jon Haveman, Ph.D.**

Jon Haveman is the Executive Director of the National Economic Education Delegation (NEED). Prior to starting NEED, Jon was a principal at Marin Economic Consulting, a founding principal at Beacon Economics and the Director of the Economy Program at the Public Policy Institute of California. He has been a Senior Economist with the President's Council of Economic Advisers, an Economist with the Federal Trade Commission, and held a faculty position in the Business School at Purdue University. Dr. Haveman holds a Ph.D and M.S. in Economics from The University of Michigan and a B.S. in Economics from the University of Wisconsin.

Email: [jon@needelegation.org](mailto:jon@needelegation.org)

# SPEAKERS

## **Junia Howell, Ph.D.**

Junia Howell is an urban sociologist and race scholar whose works identifies housing and disaster relief policies, processes, and practices that uphold White supremacy. Her research is widely cited in news media, legislative hearings, and federal and local bills. She has presented nationally on appraisal topics. Dr. Howell currently holds an academic position at the University of Illinois Chicago. She received her PhD from Rice University. Visit [www.juniahowell.com](http://www.juniahowell.com) for more information and research.

## **Neil D. Kalin, Esq.**

Neil D. Kalin is the Assistant General Counsel for California Association of REALTORS®. Neil has been with C.A.R. since 1987, where his work has included Senior Legal Advisor on C.A.R. standard forms committee, answering the C.A.R. Legal Hotline, Legal Editor of [car.org](http://car.org), instructor for mediation panelists for the C.A.R. Real Estate Mediation Center for Consumers, and author of C.A.R. amicus briefs in state and federal courts. Neil teaches DRE approved continuing education courses on RPA. Neil has a J.D. from UCLA School of Law, Certificate of Public Accountancy, Certified International Property designation from N.A.R., and a B.S. from the University of Illinois. Neil has been an attorney in California since 1985.

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# ABOUT US

The Real Estate Education Center promotes excellent real estate education at the California Community Colleges. The Center works with instructors to ensure high quality instruction and encourage enrollment, and supports students seeking vocational real estate and appraisal education.

The Real Estate Education Center is funded by the the California Community Colleges Chancellor's Office and the Foundation for California Community Colleges through the the California Community College Real Estate Education Endowment, which was established in 1975. The goal of the fund is to increase the number of real estate practitioners who are able to enroll in real estate education courses at the community colleges. The Center was previously housed at the Yosemite Community College District, then San Francisco City College. Since 2016, the California Community Colleges Real Estate Education Center has been hosted at Saddleback College in Mission Viejo.

The Center supports instructors with professional development, promotes real estate programs, encourages enrollment in real estate and appraisal classes, shares virtual career development opportunities, and promotes student scholarship activities funded by the real estate education endowment.

Website: [www.cccreec.org](http://www.cccreec.org)

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Emily Maynard, M.A. –

CCCREEC Grant Project Manager